

## **Business Update**

# Q1 FY26 – Strong profitability and continued improvement in margins



#### Revenues



## Adj. EBITDA<sup>1</sup>



## **EBITDA** margin



#### Net Debt to LTM Adj. EBITDA<sup>1</sup>



## Key updates from Q1FY26





#### Facility Inspections

- 5 Regulatory Audits
- **34** Customer audits
- 1 US FDA EIR



#### **Products Filed**

- 12 APIs KR DMF (1), EDMF (2) Saudi Arabia (2), CN DMF (1), Others (6)
- **√** 5 FDFs (US)



#### Regulatory Approvals

- 5 APIs: USDMF (1), CEPs (3), EDMF(1)
- ✓ 1 FDF



#### Validations Completed

3 APIs



#### Launches

- 2 FDFs (US)
- 2 APIs



#### R&D Pipeline

16+ Products



Particulars	Q1	Q1	YoY %	Q4	QoQ %	FY25	FY24	YoY %
	FY26	FY25		FY25				
Revenue from Operations	3,527	3,400	3.7%	3,708	-4.9%	14,580	13,110	11.2%
Material Consumption	(1,480)	(1,580)	-6.3%	(1,652)	-10.4%	(6,608)	(6,142)	7.6%
Gross Profit	2,047	1,820	12.4%	2,056	-0.5%	7,971	6,968	14.4%
%	58.0%	53.5%		55.4%		54.7%	53.2%	
Operating Expenses	(1,369)	(1,249)	9.6%	(1,405)	-2.6%	(5,490)	(5,332)	3.0%
Foreign Exchange Gain / (Loss)	10	9		3		65	34	
Adj. EBITDA <sup>1</sup>	688	580	18.6%	653	5.2%	2,546	1,671	52.4%
%	19.5%	17.1%		17.6%		17.5%	12.7%	

## P&L – Snapshot

All values in ₹ Mn



Particulars	FY25	Q1FY26
Revenue from Operations	14,580	3,527
Material Consumption	(6,608)	(1,480)
Gross Margin	7,971	2,047
%	54.7%	58.0%
Operating Expenses	(5,490)	(1,369)
Operating Exchange Gain / (Loss)	65	10
Adjusted EBITDA	2,546	688
%	17.5%	19.5%
ESOP cost	(82)	(16)
Exceptional Items <sup>1</sup>	(979)	-
Ind AS 29 Adjustment	-	-
Exchange Gain / (Loss)	-	-
Other Income	182	23
Finance Cost	(256)	(63)
D&A	(720)	(164)
Amortization of Acquisition Intangibles	(1,003)	(241)
Profit Before Tax	(311)	228
Taxes	146	(35)
Profit After Tax	(165)	193
Adjusted PAT <sup>2</sup>	1,296	370

Exceptional Items include cost of accelerated vesting for share warrants and call option charge, merger expenses and one-time contractual bonus payable to Viyash management
PAT adjusted for Amortization of acquisition intangibles and Exceptional Items (net of tax)